

Soft Corporate Offer

Our company acting on behalf of principal seller/ manufacturer offers UREA 46 % N Agricultural grade
ORIGIN: China.

Below we are giving the full details:	
Commodity	Urea 46%N Agricultural grade
Origin	China
Quality	Standard export quality
Package	As per buyer's demands
Quantity for order	
Minimal quantity for order	100 mt
Maximal quantity for order	10 000 mt per month
Terms of payment	
spot	30% prepayment, 70% balance against BL
12 months contract	30% prepayment, 70% balance against LC at Sight for first shipment, further 11 months- 100% LC at Sight
Other terms	
Terms of delivery	FOB Tianjin/ CIF ASWP
Delivery time	Within 15 days from advance payment
Inspection	Every index of goods will pass SGS inspection
Factory visiting prior contract signed	Allowed
Free samples	Available with every shipment
Past Performance	Available to be presented at seller's office, no copies via e-mail
Price	
FOB Tianjin basis	\$324 per one mt
CIF ASWP	Depends on destination point

NOTE: Price is the subject of market conditions.

Procedures:

- Buyer submits ICPO with full banking information and soft probe permission, confirming acceptability of payment terms.
- Seller issues Proforma invoice.
- Buyer sends signed PI with all information completed.
- Seller issues Contract for Buyer's signature and Buyer returns signed Contract to Seller by Facsimile.
- Payment and delivery as per contract terms agreed.

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Thanks

With Regard

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